

UNITED STATES DISTRICT COURT  
DISTRICT OF MASSACHUSETTS

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JAGUAR CARS, A Division of the Ford Motor  
Company,

Civ. No. 03CV12532RGS

Plaintiff,

- against -

LEE IMPORTED CARS, INC.,

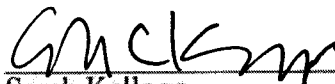
Defendant.  
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**PLAINTIFFS' LOCAL RULE 16.1(D)(3) CERTIFICATION**

Plaintiff Jaguar Cars, a Division of the Ford Motor Company ("Jaguar"), by its undersigned counsel, hereby affirms that it has conferred with a view to establishing a budget for the costs of conducting the full course -- and various alternative courses -- of this litigation; and to consider the resolution of the litigation through the use of alternative dispute resolution programs such as those outlined in Local Rule 16.4.

JAGUAR CARS, A DIVISION OF THE FORD  
MOTOR COMPANY


By its attorneys,



Sarah Kellogg  
KIRKPATRICK & LOCKHART LLP  
75 State Street  
Boston, Massachusetts 02109  
(617) 261-3100

**CERTIFICATE OF SERVICE**

I hereby certify that on this day a true copy of the above document was served upon the attorney of record for each party by mail/~~by hand~~.

Dated: 3/4/04 

By its authorized representative,



Mark Redman, General Counsel  
Jaguar Cars, a Division of the Ford  
Motor Company